

#### THE OFFICIAL QUARTERLY NEWSLETTER OF RELIABLE CONTROLS CORPORATION



# 2005 FINAList

The VIATeC Technology Awards celebrate Vancouver Island individuals and organizations that demonstrate excellence, innovation, and commitment to the technology sector. Reliable Controls<sup>®</sup> has been selected as a finalist in the following two categories:

### Product of the Year – SMART-Sensor™ LCD Website/Online Strategy of the Year – www.reliablecontrols.com

VIATEC is a not-for-profit, industry-driven venture, which actively promotes and enhances the development of Vancouver Island's advanced-technology industry. In this leadership role, VIATeC is a conduit for people seeking information on Vancouver Island's growing advanced-technology industry. In addition, VIATeC acts as liaison between industry, government, and educational organizations to ensure that Vancouver Island's potential for growth in the advanced-technology industry is fully realized.

Company NewsDealer NewsHardwareSoftwareMarketingSales

120 Hallowell Road - Victoria - BC - V9A 7K2 - Phone - 250 475-2036 - Fax - 250 475-2096 - www.reliablecontrols.com - Order Fax Number - 250 475-2026



### Support Customer Log-In



The **Customer** section of the Reliable Controls<sup>®</sup> On-Line Support Centre features official software releases and updates, technical documentation, graphics library, product literature, and free web based training.





The **Consultant** section of the Reliable Controls<sup>®</sup> On-Line Support Centre features a diverse crosssection of official software releases and updates, technical literature, specifications, and graphics/ CAD libraries. Engineers will especially appreciate the separate Engineering tab that features two styles of specifications, and graphics libraries for Adobe Illustrator, AutoCAD, and Visio Technical. Search the Web



global All Categories 💌

#### Search Result(s) Found For global

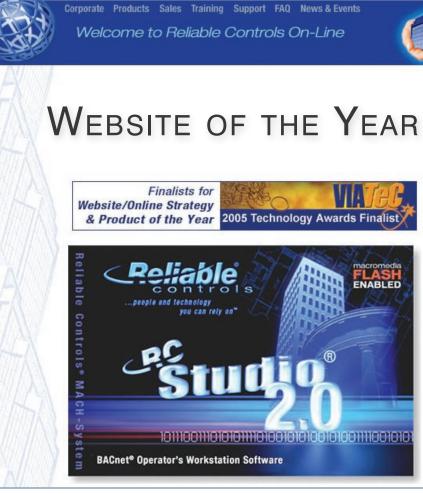
- 1. <u>RC-Studio Software Manual</u> *RCSTM\_man.pdf* http://www.reliablecontrols.com/support/oustomes\_only/software/soft\_man/RCSTM\_man.pdf Number of instances = 4
- <u>RC-Toolkit Software Manual</u> *RCTKM\_man.pdf* http://www.reliablecontrols.com/support/customets\_only/software/soft\_man/RCTKM\_man.pdf Number of instances = 29
- <u>Reliable Controls BACnet Manual</u> RCC\_BAC\_man.pdf http://www.reliablecontrols.com/support/oustomers\_only/BACnet/RCC\_BAC\_man.pdf Number of instances = 22

In addition to the variety of technical literature available in both the **Customer Log-In** area and the **Consultant Log-In** area, a search tool is available that allows the user to fine-tune their browsing experience.

### SECURED LOG-IN AREA



To obtain a User Name and Password for the **Customer Log-In** area or the **Consultant Log-In** area of our website, please contact your local Reliable Controls<sup>®</sup> Authorized Dealer.



The SMART-Sensor<sup>™</sup> LCD (SSL) has been selected as a finalist for Product of the Year at the upcoming VIATeC Technology Awards. The SSL is an accurate themistor and acts as a sleek interface to the Reliable Controls<sup>®</sup> MACH-System<sup>™</sup> while carrying an industry best five-year warranty.



## WWW.RELIABLECONTROLS.COM

## Official Listings

http://www.viatec.ca/tech\_awards.html

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Reliablecontrols.com has been selected as a finalist for Website/Online Strategy of the Year at the upcoming VIATeC Technology Awards. Reliablecontrols. com has been largely responsible for our continued success. Our web presense is accessible to a global audience and features complete company, product, and service information. In March of 2005, reliablecontrols.com reached a key milestone. The website traffic logged over 1 million hits for the month, from over 6,000 unique visitors. Reliablecontrols.com is on the cutting edge of website development and strives to provide customers with timely information in a consistently effective package.

# **PRODUCT OF THE YEAR**

Leaders in the Building Automation Industry have also recognized the SSL as an innovative tool. At the largest HVAC&R tradeshow in the building automation industry, the AHR Expo in Orlando, Florida, a panel of 6 judges, representing the brightest reputations in the building automation

industry, singled out the SSL for Honorable Mention in the AHR Expo<sup>®</sup> Innovation Award Competition in the Building Automation category.





## *"resource*

## **People Incorporated**

**Product Training** 

We provide manditory product training for dealers at our training facility in Victoria, and local training for customers at regional centers.

# Technical Support

Knowledgable and dedicated, our technical support staff provide backup to the dealer network

#### **Research & Development**

Our team is constantly innovating and adding new features to the Reliable Controls® MACH-System™ The company is committed to developing products using the BACnet protocol

#### **Reliable Controls Corporate Headquarters**

Acquired in October of 2004, our new headquarters is home for administration, research & development, production, and marketing.

#### Engineering

Our engineering department is home to a core of talented individuals focused on creating products to help customers achieve simple comfort.



Product Testing

The latest testing strategies are applied to our controllers and software. Quality is paramount at Reliable Controls®.

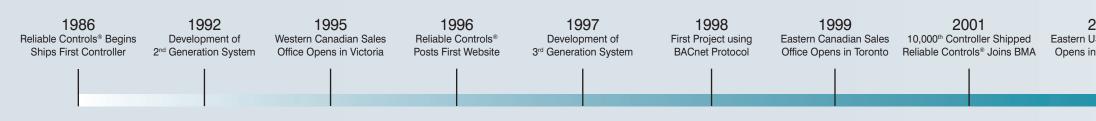
Surface Mount Assembly

Our surface mount assembly machines automatically build thousands of controllers each year.

Hand-assembly is an important process in our production. All of our products are assembled entirely on the premises.

Through-hole Assembly





Reliable Controls® Corporation is a privately held company which began manufacturing innovative and easy-to-use building automation systems in 1986.

Our head office in Victoria. British Columbia. Canada, is home to a well-orchestrated team of exceptional talent located under one roof. This includes professional engineers, certified electronic technicians, application programmers, graphic artists, and technical writers. The people behind Reliable Controls® Corporation maintain the highest standards in system design, product development, production, and technical support.

Reliable Controls® hardware and software products are produced entirely in-house. We operate one of the fastest and most advanced surface mount assembly lines in Western Canada. We adhere to robust, object-oriented software design methodologies and use the best development tools and compilers available. Keeping all the key resources under one roof allows us to optimize our development, delivery, and support mechanisms. This provides you with timely releases of new products and features, and exceptional service.

We recognize the need for stable and dependable controls to accurately and economically maintain your working and living environments. To meet those needs, we offer our third generation building automation system, the Reliable Controls® MACH-System. Backed by our industry-best 5-year warranty, we stand behind our products and your investment today and tomorrow.

2002 Eastern US Sales Office Opens in Philadelphia

2003 Distribution in Mainland China

2004 Development of 4th Generation System

2005 Western US Sales Office Opened in San Francisco



#### Q2 - 2005

## **"Fesource**

# **New Dealers**



Couts Heating & Cooling 163 Rimpau Ave. Corona California



Netsian Technologies 1305 W. 1st Street Tempe Arizona

### International

Jireh IBS Co. LTD Wareh Castle Vil #403 SongPa-Dong, 104-1 SongPa-Gu, Seoul Korea

West Coast

Congress

Healthcare

& Education Forum

BOMA Canada's

Conference and

2006 AHR Expo

National

Exposition



June 28–29, 2005

July 10-13, 2005

The Westin Ottawa

Ottawa, Ontario, Canada

San Diego Convention Center

San Diego, California, USA











2005 North Dates: American Mushroom Conference

Energy Management

Venue: Location 2005 Canadian

Dates:

Venue:

Location

Dates: September 11-13, 2005 Ottawa Congress Centre Venue: Engineering Society Ottawa. Ontario. Canada Location: National Trade Show

> Dates: September 14-16, 2005 Venue: **TELUS Convention Centre** Location: Calgary, Alberta, Canada

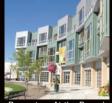
Dates: January 23-25, 2006 Venue: McCormick Place Chicago, Illinois, USA Location:

**UPCOMING TRADE SHOWS** 

## WHERE WE ARE...



Brisbane Australia



Portland, USA



Pier1 Headquarter Dallas. USA



Sydney, Australia



UN General Assembly Hall New York City, USA



Washington DC USA







Tainan City. Taiwan-R.O.O



Savvis Headquarter St. Louis, USA



World Exchange Towe Ottawa, Canada



Edmonton Canada

# **New Offerings**

## MACH-Vision<sup>™</sup>

A new enclosure for the MACH-Vision<sup>™</sup> has reached the final

stage of development before it's

release in 2006. The new look

and feel for the MACH-Vision™

will combine the executive-styled

good looks of the SSL with the high-performance and durability

that are the trademark of the

MACH-Vision<sup>™</sup>. The new MACH-

Vision<sup>™</sup> will be easier to mount

and will complement any decor.





SPACE-Sensor Temperature<sup>™</sup>

The SPACE-Sensor Temperature™ (SST) began shipping in April. The attractive temperature sensors are designed to compliment SMART-Sensor LCD installations. Current research is examining the possibility of adding sensors for humidity, occupancy, and CO2 for release later this year.



# SMART-Sensor LCD Humidity

The growth of the SMART-Sensor™ LCD (SSL) continues. After the successful release of the base model SSL, new models have been introduced. Most recently, the SSL-IO was released, and soon to follow will be the SMART-Sensor<sup>™</sup> LCD Humidity (SSL-H). On schedule for a July 2005 release, the SSL-H features a Sensiron sensor with an RH accuracy of  $\pm 1.8\%$ .

Since it's official release in December of 2004. the SSL has met with customer acclaim and has reinforced the Reliable Controls<sup>®</sup> commitment to producing devices that begin as customer wish lists.

In its first 6 months of release, some 3000 SSL units have been shipped to thankful customers. The Reliable Controls® SSL gives operators yet another simple, flexible, and economical solution to access, monitor, and control building environments.



## Reliable Controls® MACH-System

# Project profile Walter C. MacKenzie Centre



The Walter C. MacKenzie Health Science Centre, one of Canada's leading health sciences centres, provides a comprehensive range of diagnostic and treatment services. It is one of two trauma centres for the region, serving Alberta, northern BC, Yukon, the Northwest Territories, and northern Saskatchewan. This facility is compised of the University of Alberta Hospital and the Stollery Children's Health Centre. Set to open in 2007, the Mazanhowski Alberta Institute will add an additional 30,000 square-metres to the facility.

"The Reliable Controls® MACH-System and what it can do is quite exciting... the UAH wouldn't be a world-class facility without it. We are very, very proud of the system, it surpassed all our expectations."

Doug Dunn Senior Manager, Facility Operations and Energy Management Walter MacKenzie Health Science Centre



MACH-Global<sup>™</sup> Building Controller

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In 1997, Serv-All Mechanical Services replaced an aging 1,500 point smoke control system with an Ethernet-based Reliable Controls<sup>®</sup> MACH-System<sup>®</sup>. Subsequently, other control systems and functionality have been added. In the Autumn of 2003, the 650-bed, 351,000 square metre facility expanded with the addition of a 4-storey, heart and stroke research centre. The current system employed by the hospital monitors and controls over 6,000 hard points. With the addition of the Mankowski Alberta Heart Institute, another 3,000 hard points will be added.

In fiscal year 2000, the planning team reduced energy use to a level of 18% below 1996 levels. As a result, the facility was honoured with two awards from the climate change Voluntary Challenge & Registry (VCR). The first award recognized GOLD level reporting of Energy Performance and Reduced Emissions. The second award recognized energy efficient retrofit and new construction projects nationally, across all sectors of Canadian business. Doug Dunn, Manager of Building Operations, was instrumental in reducing the overall energy use in this expanding facility.

#### **HEALTH CARE**

Project Name:

Walter C. MacKenzie Centre Location: Edmonton, Alberta, Canada **Market Segment:** Health Care Project Type: Integrated (HVAC, lighting, smoke) Installation: **Retrofit & New Construction** Installation Areas: Operating Theatres, Research Labs, Critical Care Units, Isolation Units, and Administration **Total Area:** 351,000 sq. m (2.9 million sq. ft) Network: Fibre-optic Integration: BACnet<sup>®</sup> ready **Total System Points:** 6,000 points (9,000 by 2007) **Consultants:** Suncord Engineering, Stantec, Hemisphere Engineering Inc., Keen Engineering, Earth Tech Engineering, **Reliable Controls® Reliable Controls® Dealer:** 





...people and technology you can rely on™

#### www.reliablecontrols.com

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